



PRESS RELEASE

Intesa Sanpaolo Bank Albania and Eurizon become the first entities to receive license from Albanian Financial Supervisory Authority to offer to Albanian citizens direct access to collective investments in the EU.

Tirana, September 21, 2023 - **Intesa Sanpaolo Bank Albania**, which is part of the Intesa Sanpaolo International Subsidiary Banks Division (ISBD), and **Eurizon Capital S.A.**, the subsidiary of Eurizon Capital SGR, become the first entities to receive license from Albanian Financial Supervisory Authority to offer to local citizens direct access to collective investments in the EU.

Intesa Sanpaolo Bank Albania is licensed by Albanian Financial Supervisory Authority to act as intermediary in the marketing of shares and units of foreign undertakings for collective investment in Albania by offering selected Luxembourg UCITS issued by Eurizon Capital S.A.

Albanian Financial Supervisory Authority has also approved the recognition for the management company Eurizon Capital S.A. and a few of its investment funds.

Intesa Sanpaolo Bank Albania is enriching the product offer dedicated to its customers with a large range of investment solutions available within Intesa Sanpaolo Group and provided by Eurizon, the Asset Management Division of the Group and one of European leading asset management companies with more than 30 years of consolidated and rewarded experience in investment management and expertise in product innovation.

The launching event of this important achievement and opportunity for the Albanian investors titled "New Opportunities Open to Albanian Citizens for investments in collective mutual funds within the EU" was hosted in the Italian Ambassador Residence in Tirana with the participation of distinguished guests; H.E. Mr. Fabrizio Bucci, Italian Ambassador in Albania, Mr. Ervin Mete, Minister of Finance and Economy, Mrs. Delina Ibrahimaj, Minister





of State for Entrepreneurship Protection, Mrs. Mimoza Kaçi, Acting Chief Director of Albanian Financial Supervisory Authority, Mr. Massimo Mazzini, Head of Marketing and Business Development at Eurizon, Mr. Alexander Resch, Head of Retail and Wealth Management of the Intesa Sanpaolo International Subsidiary Banks Division (ISBD), Mr. Alessandro D'Oria, CEO of Intesa Sanpaolo Bank Albania and representatives of the press. The event focused on the development of the Wealth Management in Albania by Intesa Sanpaolo Group which aims to provide local clients with investment opportunities to enlarge the range of products in their portfolio.

Mr. Alessandro D'Oria, CEO of Intesa Sanpaolo Bank Albania stated: "The possibility to offer a state-of-the-art solution, as Eurizon mutual funds are, is not only a big step for the bank but also a fundamental one for the Albanian investor. Together with a parallel activity, related to bancassurance, we remain true to our ambition to further increase our product catalogue, increase profitability and serve better our customers while remaining sustainable in the future."

For Eurizon, a leading player in the European asset management industry, the entrance into the Albanian market is a further step in its strategy of international business development. Through its expertise in the professional management of savings, it aims to offer a large range of investment solutions to meet the different clients' needs and risk profiles and support the growth of the country's wealth management industry.

For Intesa Sanpaolo's International Subsidiary Banks Division (ISBD) -which has a strategic international presence, with approximately 890 branches and 7.1 million customers, through its subsidiaries operating in commercial banking in 12 countries in Central Eastern Europe and North Africa- this move further strengthens economic relations with Albania and helps stimulate the local investment market, driving economic growth and wealth creation in Albania. It is supported by the Group's customer-focused approach along with its strong commitment to digital innovation and ESG issues.





Intesa Sanpaolo Bank Albania as part of the Intesa Sanpaolo Group -one of the top banking groups in Europe-, is a leading bank in the country offering quality banking services, financial solutions, innovative products and services to corporate, institutional and high net worth clients, small and medium businesses and individual customers. We encourage a growth style that is attentive to sustainable results and creating a process based on trust that derives from customer and shareholder satisfaction, a sense of belonging on the part of our employees and close monitoring of the needs of local communities. We compete in the market with a sense of fair play and are ready to cooperate with other economic entities, public and private, whenever necessary, strengthening the overall capacity for growth in the economies of the countries where we operate. Intesa Sanpaolo Bank Albania bought Veneto Bank in 2017 and now has a network of 35 branches in different cities of the country and will continue to expand strategically following closely the economic development of Albania. Trust, innovation, simplicity and consistency define our relationships with our customers and business innovation and service excellence are inspired by our customers. Official website: www.intesasanpaolobank.al

Eurizon is a leading player on the national and international asset management market with a wide range of products. Eurizon Capital SGR is the Intesa Sanpaolo Group's asset management company. It is present in Europe through subsidiaries: Eurizon Capital S.A., a Luxembourg asset manager with which it focuses on growth in foreign markets, Epsilon SGR, a boutique specialized in structured products, the Eastern European HUB (Eurizon Asset Management Slovakia, Eurizon Asset Management Hungary and Eurizon Asset Management Croatia), Eurizon Capital Real Asset SGR (20% shares, 51% voting rights), dedicated to alternative asset classes, and Eurizon SLJ Capital LTD (65%), a UK asset manager focused on macro and currency strategies. Eurizon is present in Asia with Eurizon Capital Asia Limited in Hong Kong and Penghua Fund Management (49%) in China. The Luxembourg subsidiary Eurizon Capital S.A. markets Luxembourg funds in 24 countries, also operating in France, Germany, Spain and Switzerland.

Intesa Sanpaolo is Italy's leading banking group – serving families, businesses and the real economy – with a significant international presence. Intesa Sanpaolo's distinctive business model makes it a European leader in Wealth Management, Protection & Advisory, highly focused on digital and fintech, in particular with Isybank, the Group's digital bank. An efficient and resilient Bank, it benefits from its wholly-owned product factories in asset management and insurance. The Group's strong ESG commitment includes providing €115 billion in impact lending by 2025 to communities and for the green transition, and €500 million in contributions to support people most in need, positioning Intesa Sanpaolo as a world leader in terms of social impact. Intesa Sanpaolo is committed to Net Zero by 2030 for its own emissions and by 2050 for its loan and investment portfolios. An engaged patron of Italian culture, Intesa Sanpaolo has created its own network of museums, the Gallerie d'Italia, to host the bank's artistic heritage and as a venue for prestigious cultural projects.

News: group.intesasanpaolo.com/en/newsroom/news

Twitter: twitter.com/intesasanpaolo

LinkedIn: linkedin.com/company/intesasanpaolo

Neither this document nor any individual part, information or data contained in it constitute a solicitation or suggestion to undertake transactions in financial instruments or to invest in mutual funds.